PARTNERSHIP PROPOSAL

To: (Investor/Company Name)

Subject: Proposal for Strategic Partnership in Ecotourism Development and Safari Operations

Dear (Investor/Partner Name),

Greetings from Emmkamp Tours Ltd, a licensed Destination Management Company (DMC) based in Uganda and operating in both Uganda and Rwanda.

We are pleased to present this partnership proposal to your company. We are seeking a strong and trusted partner to join us in growing ecotourism and safari services in East Africa through investment and mutual cooperation.

1. Proposal Overview

We invite your company to work with Emmkamp Tours in the following areas:

a) Construction of Ecotourism Lodges

We are looking for an investor to build standard eco-lodges for accommodation in selected tourist destinations such as national parks, lakesides, and mountain areas. These eco-lodges will serve local and international visitors looking for comfort, nature, and sustainable experiences.

Emmkamp Tours will be responsible for full-time management, marketing, and daily operations of the lodges based on terms we both agree on.

b) Investment in Safari Vehicles

We also propose that your company purchase safari vehicles (4x4, pop-up roof) and hand them over to Emmkamp Tours for use in tourism activities like game drives, airport transfers, and guided safaris.

We will handle vehicle branding, maintenance, fuel, and management, while income will be shared fairly under agreed terms.

c) Tourism Partnership with Travel Agents

We are also open to partnerships with travel agents or tour companies who can send tourists to Emmkamp Tours for safaris and travel experiences in Uganda and Rwanda.

We offer high-quality, tailor-made experiences and are looking for long-term collaboration based on fair commission and cooperation.

2. What Emmkamp Tours Offers

Gorilla trekking, chimpanzee trekking, and wildlife safaris

Cultural visits to unique local communities

Boat cruises on serene lakes and waterfalls

Scenic travel through beautiful nature, hills, and forests

Full-service safaris and professional tour management

Experience in handling groups, families, honeymooners, and solo travelers

3. Why Partner with Us?

We are fully licensed and locally experienced in Uganda and Rwanda.

We have a growing client base and operate ethically with local communities.

We focus on eco-friendly, safe, and exciting safari experiences.

We value transparency, professionalism, and mutual benefit.

We believe this partnership can bring great success to both sides and make a strong impact in the tourism and hospitality industry.

We would be happy to provide more details, meet for a discussion, or prepare a full project proposal based on your interest.

Thank you for considering this opportunity.

Kind regards,

Charles Akampa

Director

Emmkamp Tours Ltd

Tourism License No: **UTB/RTT/TT/2023/100864**

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